

THE RANKINGS

\$500 million or more

\$50 million - \$99.9 million

\$100 million - \$499.9 million

\$49.9 million and under

% of Business

Rank	Company	City	State/Province	Branches	Showrooms	Employees	P&H	PVF	HVACR
50	Auer Steel & Heating Supply	Milwaukee	WI	6	0	176	16%	0%	79%
51	Hirsch Pipe & Supply	Van Nuys	CA	15	2	247	90%	5%	0%
52	Cregger Company	Columbia	SC	29	12	196	70%	0%	30%
53	Central Supply	Indianapolis	IN	4	3	165	45%	30%	0%
54	Connor Co.	Peoria	IL	23	13	230	55%	5%	35%
55	Express Pipe & Supply	Santa Monica	CA	13	1	200	95%	5%	0%
56	General Plumbing Supply	Edison	NJ	13	8	220	75%	5%	20%
57	Plumb Supply Co.	Des Moines	IA	17	11	226	43%	29%	28%
58	Behler-Young	Grand Rapids	MI	15	0	184	5%	0%	95%
59	American Refrigeration Supplies	Phoenix	AZ	31	31	185	0%	0%	100%
60	Robertson Heating Supply	Alliance	OH	29	5	249	48%	5%	44%
61	The Portland Group	North Billerica	MA	12	4	177	69%	14%	14%
62	JH Larson Co.	Plymouth	MS	8	4	220	15%	2%	3%
63	O'Connor Company	Lenexa	KS	6	0	128	0%	0%	100%
64	Munch's Supply	New Lenox	IL	7	0	170	5%	0%	95%
65	Puget Sound Pipe and Supply	Kent	WA	8	0	115	0%	100%	0%
66	Farnsworth Wholesale	Mesa	AZ	4	1	175	60%	20%	20%
67	Refrigeration Sales	Valley View	OH	1	12	136	0%	0%	95%
68	*Colonial Commerical	Hawthorne	NJ	NA	NA	NA	NA	NA	NA
69	Robert-James Sales	Buffalo	NY	9	0	140	0%	100%	0%
70	Young Supply	Chesterfield	MI	17	17	164	0%	0%	95%
71	Crawford Supply	Morton Grove	IL	19	10	162	68%	0%	7%
72	Independent Pipe & Supply	Canton	MA	7	0	104	10%	85%	5%
73	All-Tex Pipe & Supply	Dallas	TX	6	0	122	0%	100%	0%
74	Rampart Supply	Colorado Springs	CO	3	2	185	79%	21%	0%
75	Kenny Pipe & Supply	Nashville	TN	9	2	175	85%	15%	0%
76	APR Supply	Lebanon	PA	29	7	241	32%	12%	56%
77	Pacific Plumbing Supply	Seattle	WA	17	4	150	95%	5%	0%
78	Aaron & Company	Piscataway	NJ	7	4	177	50%	19%	30%
79	S.W. Anderson Sales	Farmingdale	NY	9	0	120	3%	0%	95%
80	Apex Supply	Dallas	TX	15	8	128	60%	20%	10%
81	Harry Cooper Supply	Springfield	MO	3	3	154	39%	5%	7%
82	Eastern Industrial Supplies	Greenville	SC	13	0	185	15%	85%	0%
83	Plumbing Distributors	Lawrenceville	GA	7	6	136	95%	0%	0%
84	Porter Pipe and Supply	Addison	IL	3	1	110	12%	82%	3%
85	Todd Pipe & Supply	Anaheim	CA	4	0	110	100%	0%	0%
86	C&L Supply	Vinita	OK	10	3	110	15%	0%	35%
87	Torco (formerly Torrington Supply)	Waterbury	CT	12	7	135	80%	10%	10%
88	Supply New England	Attleboro	MA	16	7	131	60%	10%	15%
89	Lee Supply	Indianapolis	IN	12	9	160	81%	0%	19%
90	Security Supply	Selkirk	NY	12	7	140	73%	17%	8%
91	Gateway Supply	Columbia	SC	13	8	132	60%	5%	30%
92	Hinkle Metals & Supply	Birmingham	AL	11	11	98	0%	0%	95%
93	American Metals	Springfield	IL	7	0	80	0%	0%	100%
94	Wool Plumbing Supply	Sunrise	FL	7	7	110	100%	0%	0%
95	WM F. Meyer	Aurora	IL	7	3	93	100%	0%	0%
96	Lute Supply	Portsmouth	OH	14	3	106	10%	5%	80%
97	AC Pro (formerly MSI HVAC)	Fontana	CA	5	5	170	0%	0%	100%
98	Murray Supply	Winston-Salem	NC	6	1	103	35%	50%	5%
99	Western Water Works Supply	Chino Hills	CA	6	0	57	0%	100%	0%

Keys To Rankings:

P&H = plumbing and hydronics PVF = pipe, valves and fittings; municipal waterworks; PVF controls

* Editors' estimate

HVACR = heating, air conditioning, refrigeration and controls NA = Not Available

All sales ranked in U.S. dollars