

THE RANKINGS

\$500 million or more

\$50 million - \$99.9 million

\$100 million - \$499.9 million

\$49.9 million and under

% of Business

Rank	Company	City	State/ Province	Branches	Showrooms	Employees	P&H	PVF	HVACR
1	Ferguson Enterprises	Newport News	VA	1300	275	18000	25%	48%	12%
2	*HD Supply	Atlanta	GA	NA	NA	NA	NA	NA	NA
3	MRC Global	Houston	TX	400	0	4750	0%	85%	0%
4	Watsco	Coconut Grove	FL	573	0	4600	0%	0%	100%
5	*Wilson	Houston	TX	NA	NA	NA	NA	NA	NA
6	WinWholesale	Dayton	OH	531	131	4212	52%	14%	10%
7	*Interline Brands	Jacksonville	FL	NA	NA	NA	NA	NA	NA
8	*Emco	London	Ontario	NA	NA	NA	NA	NA	NA
9	Johnstone Supply	Portland	OR	371	371	3300	4%	0%	96%
10	*Hajoca	Ardmore	PA	NA	NA	NA	NA	NA	NA
11	*Edgen Murray	Baton Rouge	LA	NA	NA	NA	NA	NA	NA
12	F.W. Webb	Bedford	MA	78	35	1600	30%	30%	30%
13	R.E. Michel	Glen Burnie	MD	243	0	1712	11%	0%	87%
14	Morrison Supply	Fort Worth	TX	84	31	1143	65%	2%	15%
15	*Groupe Deschenes	N/A	Quebec	0	0	0	NA	NA	NA
16	Kelly Pipe	Santa Fe Springs	CA	17	0	295	0%	100%	0%
17	Industrial Piping Specialists	Tulsa	OK	11	0	285	0%	100%	0%
18	Coburn Supply	Beaumont	TX	49	24	920	38%	28%	27%
19	Keller Supply	Seattle	WA	69	24	N/A	65%	20%	15%
20	Mingledorff's	Norcross	GA	34	34	400	0%	0%	100%
21	*Bartle & Gibson	Edmonton	Alberta	NA	NA	NA	NA	NA	NA
22	Famous Enterprises	Akron	OH	33	10	600	25%	15%	50%
23	First Supply	Madison	WI	29	13	500	52%	25%	12%
24	N.B. Handy	Lynchburg	VA	17	0	334	0%	0%	51%
25	Gustave A Larson	Pewaukee	WI	45	43	375	2%	0%	98%
26	Columbia Pipe & Supply	Chicago	IL	22	0	367	11%	80%	8%
27	*Pace Supply	Rohnert Park	CA	0	0	0	NA	NA	NA
28	Temperature Equipment	Lansing	IL	31	0	330	5%	1%	94%
29	Slakey Brothers	Elk Grove	CA	24	3	306	38%	0%	62%
30	Thos. Somerville	Upper Marlboro	MD	22	9	381	55%	27%	18%
31	Standard Plumbing Supply	Sandy	UT	0	0	0	NA	NA	NA
32	*Bakersfield Pipe & Supply	Bakersfield	CA	0	0	0	NA	NA	NA
33	Etna Supply	Grand Rapids	MI	16	0	287	53%	1%	1%
34	Goodin Company	Minneapolis	MN	12	12	399	55%	20%	20%
35	Consolidated Supply	Portland	OR	18	11	300	70%	30%	0%
36	Peirce-Phelps	Philadelphia	PA	16	0	250	0%	0%	95%
37	Sid Harvey's	Garden City	NY	79	79	400	0%	0%	100%
38	GW Berkeheimer	Portage	IN	27	1	340	0%	0%	100%
39	Koch Air	Evansville	IN	7	7	185	0%	0%	100%
40	The Granite Group	Concord	NH	26	13	340	73%	15%	11%
41	Trumbull Industries	Warren	OH	6	4	250	45%	40%	0%
42	The Macomb Group	Sterling Heights	MI	15	0	270	5%	95%	0%
43	Century A/C Supply and Air Management Supply	Houston	TX	22	21	216	2%	0%	97%
44	*Irr Supply Centers	N. Tonawanda	NY	0	0	0	NA	NA	NA
45	Northeastern Supply	Baltimore	MD	32	3	0	70%	0%	30%
46	City Pipe & Supply	Odessa	TX	5	0	84	0%	90%	10%
47	Aces A/C Supply	Houston	TX	19	19	165	0%	0%	100%
48	*Century Holdings	Houston	TX	0	0	0	NA	NA	NA
49	Johnson Supply	Houston	TX	23	0	250	0%	0%	100%

Keys To Rankings:

P&H = plumbing and hydronics PVF = pipe, valves and fittings; municipal waterworks; PVF controls

* Editors' estimate

HVACR = heating, air conditioning, refrigeration and controls NA = Not Available

All sales ranked in U.S. dollars