

<b>Customer</b>	<b>Sales</b>	<b>% of Total Sales</b>	<b>GP%</b>
Plumbing Contractors	\$1,313,000	26.26%	36.1%
General Contractors	2,719,000	54.38	40.6
Retail	724,000	14.48	44.2
Other	244,000	4.88	45.3
<b>Totals</b>	<b>\$5,000,000</b>	<b>100%</b>	<b>41.96%</b>

<b>Product</b>	<b>Sales</b>	<b>% of Total Sales</b>	<b>GP%</b>
Plumbing	\$3,300,000	66.0%	40.6%
Wall Accessories	375,000	7.5	43.9
Door Hardware	505,000	10.1	41.8
Cabinet Hardware	310,000	6.2	45.7
Boutique Items	45,000	.9	48.9
Furniture	115,000	2.3	39.3
Bath Lighting	25,000	.5	39.4
Frnt. Billed To Customer	225,000	4.5	36.6
Other	100,000	2.0	37.5
<b>Totals</b>	<b>\$5,000,000</b>	<b>100%</b>	<b>41.96%</b>