

FOR IMMEDIATE RELEASE

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NEW PRESIDENT AND MANAGEMENT TEAM LEAD ROBERT-JAMES SALES INTO 21st CENTURY

(Buffalo) Robert-James Sales, Inc., the leading US distributor of stainless steel piping products, has now introduced its second president since the founding of the company 35 years ago. James Bokor, Jr. is appointed President, following in the footsteps of his father, James Bokor, Sr. and uncle Robert Glidden who founded the company in 1972 and who both now reside in Florida. Bokor Sr., a renowned stainless steel industry expert, and Glidden remain on the Board of Directors as Chairman and Vice Chairman, respectively. They will continue to be involved in the daily operations of the business.

Bokor, Jr. has literally grown up in the business under the tutelage of his father and joined Robert-James Sales in 1991 after graduating from Elmira College with a degree in business. Over the past few years, he has worked closely with all of Robert-James Sales eight regional offices and warehouses located in Cleveland, Cincinnati, Chicago, Indianapolis, Minneapolis, Raleigh, South Plainfield (NJ) and Tavernier (FL).

Robert-James Sales has built its reputation on a large standing inventory of stainless steel pipe, fittings and flanges in all sizes that enable it to fill more than 80% of orders directly from stock. Stocking warehouses include the 200,000 square foot facility in Buffalo along with other regional warehouses at the eight office locations spanning the Midwest and Northeast.

“We are known in the trade as a stable and conservative company with dynamic growth,” observes Jim Bokor, Jr. who notes that 2007 broke the company’s record for total sales. “The new management team now set in place will provide a platform of stable transition and continued growth as we serve our customers in the upcoming years. It is built on our unique work ethic and entrepreneurial success that we have cultivated over the past 35 years.”

Assisting the new president is a team of veteran Robert-James Sales professionals who assume new management roles as the company enters the next century. Joseph McIntosh has been promoted from Vice President Finance to company Treasurer. McIntosh has worked in various rolls in the company’s finance department since 1988.

Replacing veteran Executive Vice President, William Barto, who retires after 35 years of distinguished service, is Jeffrey Parrish who will assume the roll of National Sales Manager. Parrish has held various sales rolls since he started with the company in 1990. Assisting him will be Scott Hughes as Sales Manager. Hughes joined the company in 2001 and worked as an outside salesman based at the Buffalo headquarters office.

(PHOTO CAPTION)

Robert-James Sales new management team (from left to right): Sales Manager Scott Hughes, National Sales Manager Jeffrey Parrish, President James Bokor, Jr., and Treasurer Joseph McIntosh.

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