

THE RANKINGS

Rank	Company	City	State/Province	Branches	Showrooms	% of Business			
						Employees	P&H	PVF	HVACR
51	Trumbull Industries (ASA)	Warren	OH	6	4	247	43%	31%	0%
52	Auer Steel & Heating Supply Co.	Milwaukee	WI	7	7	200	6%	0%	94%
53	Century Holdings	Houston	TX	28	27	209	3%	0%	92%
54	*Aces/AC Supply	Houston	TX	NA	NA	NA	NA	NA	NA
55	*Irr Supply Centers (ASA)	North Tonawanda	NY	NA	NA	NA	NA	NA	NA
56	Northeastern Supply (ASA)	Baltimore	MD	33	1	NA	1%	0%	0%
57	The Portland Group (ASA)	North Billerica	MA	11	4	198	60%	10%	30%
58	Plumb Supply Co. (ASA)	Des Moines	IA	18	11	255	44%	28%	28%
59	Wolff Bros Supply (ASA)	Medina	OH	12	3	275	20%	5%	25%
60	Robertson Heating Supply (ASA)	Alliance	OH	31	5	275	49%	0%	47%
61	Johnson Supply	Houston	TX	24	0	250	0%	0%	100%
62	Connor Co. (ASA)	Peoria	IL	23	13	240	50%	10%	40%
63	Munch's Supply Co.	New Lenox	IL	7	0	200	5%	0%	95%
64	Hirsch Pipe & Supply Co. (ASA)	Van Nuys	CA	17	2	260	90%	0%	0%
65	*City Pipe and Supply	Odessa	TX	NA	NA	NA	NA	NA	NA
66	Todd Pipe & Supply (ASA)	Anaheim	CA	6	0	171	100%	0%	0%
67	Central Supply Co. (ASA)	Indianapolis	IN	4	3	160	63%	5%	0%
68	Behler Young	Grand Rapids	MI	15	0	186	5%	0%	95%
69	APR Supply Co. (ASA)	Lebanon	PA	33	7	255	41%	13%	46%
70	Plumbing Distributors Inc. (ASA)	Lawrenceville	GA	7	7	206	65%	5%	0%
71	Rampart Supply (ASA)	Colorado Springs	CO	3	2	205	88%	12%	0%
72	Mountainland Supply Co. (ASA)	Orem	UT	13	6	250	31%	35%	0%
73	JH Larson Co. (ASA)	Plymouth	MN	9	4	200	15%	0%	10%
74	American Refrigeration Supplies	Phoenix	AZ	31	31	190	0%	0%	100%
75	Crawford Supply Co. (ASA)	Morton Grove	IL	25	13	205	50%	0%	20%
76	Puget Sound Pipe and Supply Co. (ASA)	Kent	WA	8	0	143	0%	100%	0%
77	*Williams Distributing (ASA)	Grand Rapids	MI	NA	NA	NA	NA	NA	NA
78	*Blackman Supply (ASA)	Bayport	NY	NA	NA	NA	NA	NA	NA
79	O'Connor Co.	Lenexa	KS	6	0	125	0%	0%	100%
80	Pacific Plumbing Supply Co. (ASA)	Seattle	WA	18	3	170	80%	10%	0%
81	Eastern Industrial Supplies (ASA)	Greenville	SC	15	0	223	10%	90%	0%
82	Porter Pipe and Supply (ASA)	Addison	IL	3	3	128	15%	75%	8%
83	Aaron & Co. (ASA)	Piscataway	NJ	8	4	199	50%	19%	28%
84	CCOM Group	Hawthorne	NJ	17	6	157	24%	4%	61%
85	All-Tex Pipe & Supply (ASA)	Dallas	TX	6	0	123	0%	100%	0%
86	Robert-James Sales	Buffalo	NY	10	0	155	0%	100%	0%
87	Kenny Pipe & Supply Co. (ASA)	Nashville	TN	11	2	190	80%	20%	0%
88	Independent Pipe & Supply Corp.	Canton	MA	7	0	105	10%	85%	5%
89	M&M Supply Co. (ASA)	Duncan	OK	12	0	122	0%	100%	0%
90	Young Supply Co.	Chesterfield	MI	17	17	172	3%	0%	92%
91	*Deacon Industrial	Harleysville	PA	NA	NA	NA	NA	NA	NA
92	S.W. Anderson Sales Corp.	Farmingdale	NY	10	0	145	3%	0%	95%
93	AC Pro	Fontana	CA	9	0	266	1%	0%	99%
94	Charles D. Jones Co.	Denver	CO	18	18	150	30%	0%	60%
95	Supply New England (ASA)	Attleboro	MA	17	8	165	60%	9%	15%
96	Wm. F. Meyer	Aurora	IL	9	3	120	100%	0%	0%
97	Torco (ASA)	Waterbury	CT	13	5	140	75%	15%	8%
98	Winston Water Cooler (ASA)	Dallas	TX	9	2	130	38%	55%	6%
99	Ameripipe Supply	Dallas	TX	6	0	145	0%	90%	3%
100	Harry Cooper Supply Co. (ASA)	Springfield	MO	3	3	153	35%	8%	5%

Keys To Rankings:

P&H = plumbing and hydronics PVF = pipe, valves and fittings; municipal waterworks; PVF controls
 HVACR = heating, air conditioning, refrigeration and controls NA = Not Available

* Editors' estimate

All sales ranked in U.S. dollars
 (ASA) = American Supply Association member