

# THE RANKINGS

\$500 million or more

\$50 million - \$99.9 million

\$100 million - \$499.9 million

\$49.9 million and under

% of Business

Rank	Company	City	State/ Province	Branches	Showrooms	Employees	P&H	PVF	HVACR
51	*Bakersfield Pipe & Supply	Bakersfield	CA	NA	NA	NA	NA	NA	NA
52	Johnson Supply	Houston	TX	24	24	245	0%	0%	100%
53	Robertson Heating Supply	Alliance	OH	31	5	265	48%	0%	49%
54	Connor Co.	Peoria	IL	23	13	240	62%	3%	35%
55	Plumb Supply Co.	Des Moines	IA	18	11	242	45%	28%	27%
56	Central Supply Co.	Indianapolis	IN	4	3	155	49%	15%	2%
57	Hirsch Pipe & Supply Co.	Van Nuys	CA	16	2	255	95%	5%	0%
58	Wolff Bros. Supply	Medina	OH	11	3	270	32%	0%	18%
59	City Pipe & Supply Corp.	Odessa	TX	6	0	90	1%	96%	0%
60	Farnsworth Wholesale Supply	Mesa	AZ	5	1	210	48%	26%	21%
61	Munch's Supply Co	New Lenox	IL	7	0	200	0%	0%	100%
62	Behler-Young	Grand Rapids	MI	15	15	178	8%	0%	92%
63	American Refrigeration Supplies	Phoenix	AZ	31	31	200	0%	0%	100%
64	Rampart Supply	Colorado Springs	CO	3	2	195	87%	11%	0%
65	Williams Distributing Co.	Grand Rapids	MI	12	5	230	4%	0%	54%
66	O'Connor Co.	Lenexa	KS	6	0	123	0%	0%	100%
67	APR Supply Co.	Lebanon	PA	31	7	249	41%	13%	46%
68	Plumbing Distributors, Inc.	Lawrenceville	GA	7	7	178	65%	5%	0%
69	Colonial Commercial Corp.	Hawthorne	NJ	17	6	155	21%	3%	53%
70	Todd Pipe & Supply	Anaheim	CA	5	0	119	100%	0%	0%
71	Crawford Supply Co.	Morton Grove	IL	20	10	175	65%	0%	10%
72	Eastern Industrial Supplies	Greenville	SC	13	0	195	10%	90%	0%
73	Aaron & Co.	Piscataway	NJ	8	4	191	49%	20%	30%
74	Pacific Plumbing Supply Co.	Seattle	WA	15	3	156	85%	5%	10%
75	Robert James Sales	Buffalo	NY	9	0	146	0%	100%	0%
76	Independent Pipe & Supply Corp.	Canton	MA	7	0	105	15%	75%	8%
77	Kenny Pipe & Supply	Nashville	TN	10	2	185	75%	25%	0%
78	All-Tex Pipe & Supply	Dallas	TX	6	0	114	0%	100%	0%
79	M & M Supply Co.	Oklahoma City	OK	12	12	122	0%	100%	0%
80	Puget Sound Pipe & Supply Co.	Kent	WA	8	0	120	0%	100%	0%
81	S.W. Anderson Sales Corp.	Farmingdale	NY	9	0	120	3%	0%	95%
82	Porter Pipe and Supply	Addison	IL	3	3	131	6%	82%	4%
83	Deacon Industrial Supply Co.	Harleysville	PA	1	0	84	0%	98%	2%
84	M&M Supply Co.	Duncan	OK	12	0	119	0%	100%	0%
85	Supply New England	Attleboro	MA	17	8	155	61%	10%	19%
86	Harry Cooper Supply Co.	Springfield	MO	3	3	150	38%	3%	5%
87	Torroco	Waterbury	CT	12	5	135	75%	15%	5%
88	WM.F. Meyer Co.	Aurora	IL	8	3	110	90%	10%	0%
89	AC Pro	Fontana	CA	8	0	225	0%	0%	100%
90	Ameripipe Supply	Dallas	TX	6	0	140	0%	80%	0%
91	Wool Plumbing Supply	Sunrise	FL	7	7	110	100%	0%	0%
92	C&L Supply	Vinita	OK	10	4	111	17%	0%	27%
93	Security Supply Corp.	Selkirk	NY	12	9	150	80%	10%	10%
94	Gateway Supply Co.	Columbia	SC	13	7	135	65%	0%	35%
95	Western Water Works Supply Co.	Chino Hills	CA	6	0	68	0%	100%	0%
96	Murray Supply Co.	Winston-Salem	NC	6	1	112	40%	30%	10%
97	American Metals Supply Co.	Springfield	IL	7	0	80	0%	0%	100%
98	George T. Sanders Co.	Wheat Ridge	CO	15	3	145	90%	3%	7%
99	Acme Refrigeration of Baton Rouge	Baton Rouge	LA	18	0	110	5%	0%	95%
100	Lufe Supply	Portsmouth	OH	14	3	111	15%	2%	80%
101	Wholesale Supply Group	Cleveland	TN	36	35	250	52%	0%	10%

**Keys to Rankings:**

P&H = plumbing and hydronics P&V = pipe, valves and fittings; municipal waterworks; PVF controls

\* Editors' estimate

HVACR = heating, air conditioning, refrigeration and controls NA = Not Available

All sales ranked in U.S. dollars