

2007 Premier 150

Premier 150: THE RANKINGS

■ \$500 million or more

■ \$50 million - \$99.9 million

■ \$100 million - \$499.9 million

■ \$49.9 million and under

Rank	Company	City	State	Locations	Employees	% of Business		
						P&H	PVF	HVACR
1	Ferguson Enterprises	Newport News	VA	1237	22,008	26	38	9
2	HD Supply	Orlando	FL	1000	26,000	NA	NA	NA
3	WinWholesale	Dayton	OH	555	5,383	52	13	11
4	Wilson	Houston	TX	250	2,500	0	75	0
5	Watsco	Coconut Grove	FL	380	3,200	0	0	100
6	McJunkin Corp.	Charleston	WV	99	1,467	0	100	0
7	Hajoca Corp.*	Ardmore	PA	NA	NA	80	10	10
8	Red Man Pipe and Supply Co.	Tulsa	OK	70	1,080	0	70	0
9	Emco Ltd.*	London	ON	170	1,900	50	40	10
10	Wolseley Canada	Burlington	ON	246	2,800	42	42	15
11	Interline Brands	Jacksonville	FL	145	3,800	35	0	12
12	Johnstone Supply	Portland	OR	NA	NA	10	5	75
13	F.W. Webb Co.	Bedford	MA	65	1,300	45	20	25
14	Morrison Supply Co.	Fort Worth	TX	67	1,030	85	0	15
15	R. E. Michel Co.	Glen Burnie	MD	205	1,480	11	0	86
16	U.S. Airconditioning Distributors	City of Industry	CA	49	800	0	0	100
17	Consolidated Pipe & Supply	Birmingham	AL	34	640	25	50	0
18	Groupe Deschenes	Montreal	QC	65	1,112	NA	NA	NA
19	Keller Supply Co.	Seattle	WA	60	NA	80	10	10
20	Kelly Pipe Co. LLC	Sante Fe Springs	CA	14	218	0	100	0
21	Locke Supply	Oklahoma City	OK	157	775	34	0	33
22	Slakey Brothers	Elk Grove	CA	34	558	49	0	51
23	Coburn Supply Co.	Beaumont	TX	40	710	45	18	24
24	NB Handy Co.	Lynchburg	VA	14	435	0	0	53
25	Southern Pipe & Supply Co.*	Meridian	MS	NA	NA	95	0	5
26	ACR Group	Houston	TX	54	483	0	0	100
27	First Supply LLC	Madison	WI	19	530	39	25	8
28	Crane Supply*	Toronto	ON	NA	NA	25	75	0
29	Russell Sigler	Tolleson	AZ	11	261	0	0	100
30	Mingledorff's	Norcross	GA	21	325	0	0	95
31	Thos. Somerville Co.	Upper Marlboro	MD	23	525	84	0	14
32	Famous Enterprises	Akron	OH	29	500	NA	NA	NA
33	Chicago Tube & Iron	Romeoville	IL	10	420	12	84	4
34	United Pipe & Supply	Portland	OR	33	428	0	51	5
35	Columbia Pipe	Chicago	IL	19	367	21	74	5
36	Consolidated Supply Co.	Portland	OR	17	335	65	35	0
37	CC Dickson Co.*	Rock Hill	SC	NA	NA	0	0	100
38	Blackman Plumbing Supply Co.*	Bethpage	NY	NA	NA	85	0	10
39	Gustave A. Larson Co.	Pewaukee	WI	44	390	5	0	95
40	Etna Supply Co.	Grand Rapids	MI	14	300	42	58	0
41	G.W. Berkheimer Co.	Portage	IN	22	388	0	0	100
42	Standard Plumbing Supply	Salt Lake City	UT	70	380	90	0	10
43	United Refrigeration*	Philadelphia	PA	NA	NA	0	0	100
44	Bartle & Gibson Co. Ltd.	Edmonton	AB	29	350	72	0	0
45	Industrial Piping Specialists	Tulsa	OK	4	127	0	100	0
46	Habegger Corp.	Cincinnati	OH	22	260	1	0	96
47	Goodin Co.	Minneapolis	MN	10	380	53	23	20
48	Peirce Phelps	Philadelphia	PA	15	245	0	0	98
49	ABCO Refrigeration*	Long Island City	NY	NA	NA	0	0	100
50	Koch Air LLC	Evansville	IN	6	212	0	0	99

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P&H = plumbing and hydronics

PVF = pipe, valves and fittings; municipal waterworks; PVF controls

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* Editors' estimate

All sales ranked in U.S. dollars

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51	Andrew Sheret Ltd.*	Victoria	BC	20	299	NA	NA	NA
52	Temperature Equipment Corp.*	Lansing	IL	NA	NA	0	0	100
53	Edward B Ward Co.*	South San Francisco	CA	3	NA	0	0	100
54	Crawford Supply Co.*	Morton Grove	IL	20	NA	80	0	20
55	Sid Harvey Industries	Garden City	NY	74	NA	25	0	75
56	Northeastern Supply	Baltimore	MD	30	NA	84	0	16
57	Davis & Warshow	Maspeth	NY	10	280	65	20	0
58	Trumbull Industries	Warren	OH	6	260	47	34	0
59	The Portland Group*	N. Billerica	MA	13	NA	75	0	25
60	Johnson Supply	Houston	TX	23	290	0	0	100
61	Davidson Pipe Supply Co.	Brooklyn	NY	8	210	0	82	0
62	American Refrigeration Supplies	Phoenix	AZ	33	230	0	0	100
63	The Granite Group	Concord	NH	18	350	NA	NA	NA
64	Hirsch Pipe & Supply Co.	Van Nuys	CA	13	275	90	5	0
65	Wolff Bros Supply	Medina	OH	9	260	24	10	14
66	Connor Co.	Peoria	IL	24	233	51	9	38
67	Redlon & Johnson	Portland	ME	14	265	58	10	5
68	Auer Steel & Heating Supply Co.	Milwaukee	WI	7	192	13	0	87
69	The Century Cos.	Houston	TX	21	200	3	0	97
70	Central Supply Co.	Indianapolis	IN	4	195	55	0	7
71	Irr Supply Centers	N Tonawanda	NY	28	NA	NA	NA	NA
72	Aireco Supply*	Savage	MD	39	NA	0	0	100
73	Behler-Young	Grand Rapids	MI	15	200	6	0	94
74	J.H. Larson Co.	Plymouth	MN	8	250	15	5	15
75	Robertson Heating Supply Co.	Alliance	OH	30	261	53	0	43
76	Ridgewood Corp.*	Harriman	NY	17	NA	75	8	15
77	The Macomb Group	Sterling Heights	MI	9	180	10	90	0
78	Harry Cooper Supply Co.	Springfield	MO	3	195	41	2	7
79	MSI HVAC	Fontana	CA	7	400	0	0	100
80	Plumb Supply Co.	Des Moines	IA	17	230	43	30	25
81	ACES AC Supply	Houston	TX	13	115	0	10	100
82	Bruce Supply Corp.*	Brooklyn	NY	4	NA	60	40	0
83	Farnsworth Wholesale Co.	Gilbert	AZ	3	105	100	0	0
84	Plumbing Distributors	Lawrenceville	GA	6	128	99	0	0
85	Pacific Plumbing Supply Co. LLC	Seattle	WA	17	186	85	14	0
86	Ameripipe Supply	Dallas	TX	8	168	0	50	0
87	O'Connor Co.	Lenexa	KS	7	119	0	0	100
88	Cregger Co.	Columbia	SC	19	152	95	5	0
89	Robert-James Sales	Buffalo	NY	9	120	0	100	0
90	Wool Plumbing Supply	Sunrise	FL	7	135	100	0	0
91	Wholesale Supply Group	Cleveland	TN	33	300	56	0	7
92	Universal Supply Group	Hawthorne	NJ	17	158	20	2	50
93	Smardan-Hatcher Co.	Gardena	CA	6	105	22	37	5
94	Aaron & Co.	Piscataway	NJ	6	178	76	0	24
95	Ed's Supply Co.	Nashville	TN	13	180	0	0	100
96	Refrigeration Sales Corp.	Valley View	OH	10	115	0	0	100
97	Hinkle Metals & Supply Co.	Birmingham	AL	11	110	0	0	100
98	Deacon Industrial Supply Co.	King of Prussia	PA	2	105	0	98	0
99	Kenny Pipe & Supply	Nashville	TN	9	187	85	15	0
100	United Supply/USCO*	North Plainfield	NJ	NA	NA	35	0	65

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101	Temperature Systems	Madison	WI	2	115	8	0	92
102	Thermal Supply*	Seattle	WA	22	NA	0	0	91
103	Solar Supply*	Lake Charles	LA	NA	NA	0	0	100
104	Supply New England	Attleboro	MA	16	172	73	2	0
105	Wm. F. Meyer Co.	Aurora	IL	7	85	100	0	0
106	Gateway Supply Co.	Columbia	SC	10	150	62	5	33
107	Vamac	Richmond	VA	18	142	47	3	0
108	Munch's Supply Co.	New Lenox	IL	6	130	20	0	80
109	Independent Pipe & Supply Corp.	Canton	MA	6	100	15	73	0
110	S.W. Anderson Sales Corp.	Farmingdale	NY	7	160	0	0	92
111	Young Supply Co.	Chesterfield	MI	16	162	2	0	88
112	R.V. Cloud/Fresno Distributing*	Campbell	CA	2	NA	90	0	0
113	City Plumbing & Electric Supply	Gainesville	GA	7	141	40	0	0
114	Piping & Equipment	Houston	TX	8	107	0	100	0
115	Riback Supply Co.	Columbia	MO	21	200	37	4	31
116	Bush Supply*	Harlingen	TX	NA	NA	35	0	0
117	Excelsior Manufacturing and Supply Corp.	Itasca	IL	10	177	1	0	76
118	George T. Sanders Co.	Wheat Ridge	CO	12	160	90	0	5
119	Dealers Supply Co.	Forest Park	GA	12	125	0	0	100
120	Best Plumbing Tile Stone	Yorktown	NY	3	115	25	0	0
121	C&L Supply	Vinita	OK	8	104	15	0	33
122	Apex Supply Co.*	Dallas	TX	15	NA	65	30	5
123	Solco Plumbing Supply*	Brooklyn	NY	4	NA	98	37	0
124	Western Water Works Supply	Chino Hills	CA	5	48	0	100	0
125	Robinson Plumbing and Heating	Fall River	MA	6	118	61	0	38
126	Torrington Supply Co.	Waterbury	CT	9	117	65	20	10
127	Puget Sound Pipe and Supply Co.	Kent	WA	7	110	5	95	0
128	Republic Plumbing Supply Co.	Norwood	MA	9	120	75	20	0
129	Allied Refrigeration	Signal Hill	CA	15	NA	0	0	95
130	Burns Cascade*	Syracuse	NY	4	NA	0	100	9
131	M. Cooper Supply Co.	Orland Park	IL	2	78	79	19	2
132	Worly Plumbing Supply	Columbus	OH	4	97	99	0	1
133	Mountain States Pipe & Supply*	Colorado Springs	CO	7	NA	0	40	0
134	All-Tex Pipe & Supply	Dallas	TX	3	95	0	100	0
135	Murray Supply Co.	Winston-Salem	NC	6	95	50	50	0
136	Security Supply	Selkirk	NY	11	133	80	0	15
137	APR Supply Co.	Lebanon	PA	16	150	33	13	48
138	Acme Refrigeration of Baton	Baton Rouge	LA	14	110	5	0	80
139	Thrifty Supply	Bellevue	WA	13	NA	0	0	100
140	Wichita Sheet Metal Supply	Wichita	KS	5	206	NA	NA	NA
141	Southern Refrigeration Corp.	Roanoke	VA	9	90	5	10	65
142	Central States Industrial Supply	Omaha	NE	3	80	0	100	0
143	W.A. Roosevelt	La Crosse	WI	4	113	23	0	39
144	Lute Plumbing Supply	Portsmouth	OH	12	83	11	4	83
145	Monumental Supply Co.*	Baltimore	MD	2	NA	10	55	30
146	Eastern Industrial Supplies	Greenville	SC	10	125	5	95	0
147	Penco Corp.	Seaford	DE	6	95	45	7	44
148	Bergen Industrial Supply Co.	Elmwood Park	NJ	1	60	10	75	10
149	Modern Supply Co.	Knoxville	TN	7	95	40	0	40
150	City Pipe & Supply Corp.	Odessa	TX	4	49	0	100	0

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